

This Service & Information Manual contains material which is vital to the successful planning, marketing and management of your display at the OC Auto Show. Failure to read this manual and respond promptly in ordering services could result in higher rates.

The services and contractors listed in this manual are <u>for your convenience</u>. Show management suggests that you employ the services of Shepard, this year's official show contractor, for your greatest efficiency and ease, as they are familiar with the show and work schedule. All independent contractors must coordinate their work schedules with Shepard and comply with all guidelines and insurance requirements.

Please note that insurance policies must provide coverage for all dates from move-in through move-out and also include all required information listed in detail in the Important Rules and Requirements section of this manual. All exhibit set up contractors must submit a correct and complete policy at least thirty (30) days prior to the first move-in day of the show or they will not be permitted to work in the Anaheim Convention Center.

The most up-to-date exhibitor information, including CAD floor plans (DWG format) and all Shepard/Edlen forms, will be available for download at www.AutoShowOC.com.

It is important that you review this manual with those individuals or agents having responsibility for your participation in the show. We wish you a most successful OC Auto Show.

Show Management

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OC Auto Show COVID-19 Policy (v7-5-23)

Masks are optional.

Directory of Contractors & Facilities

SHOW OFFICE

Lobby C Mezzanine Show Management contact number: (323) 216-7557

SHOW FACILITY

Anaheim Convention Center 800 West Katella Avenue Anaheim, CA 92802 **Phone:** (714) 765-8950

SHOW OFFICE PRIOR TO SHOW

SFE

P.O. Box 46009 West Hollywood, CA 90046 **Phone:** (323) 216-7557

GENERAL SERVICES CONTRACTOR

Shepard Exposition Services (Shepard) 1531 Carroll Drive, NW Atlanta, GA 30318

Phone: (404) 720-8600 Orders@shepardes.com

ELECTRICAL SERVICES

Edlen

715 Hundley Way Placentia, CA 92870

Phone: (714) 985-1481 Anaheim@edlen.com

RECOMMENDED CARPET SUPPLIER

Shepard Exposition Services (Shepard) 1531 Carroll Drive, NW Atlanta, GA 30318

Phone: (404) 720-8600 Orders@shepardes.com

Please notify Show Management if you are using a different carpet supplier than our recommended supplier.

<u>CATERING, RIGGING and INTERNET</u> SERVICE:

https://www.visitanaheim.org/meetings/anaheim-convention-center/on-site-event-services/

PUBLIC RELATIONS/MEDIA DAY

Spin Communications 18 East Blithedale Avenue, Suite 26 Mill Valley, CA 94941 **Phone:** (415) 380-8390

VEHICLE DETAILING

Show Fleet by Professional Detailers 601 North Batavia Street Orange, CA 92868

Phone: (800) 457-7558

General Show Information

Early Morning Thursday, Oct. 5 Media Activities

Media live shots and filming will take place throughout the day beginning at 5 a.m. The show PR team will arrange interviews as needed with display coordinators.

Media Preview – Thursday, Oct. 5

The show will host a Media Preview on the show floor from 1 p.m. to 4 p.m. on Thursday, Oct. 5, 2023. Please plan on having one representative available with full display staffing starting for the 4 p.m. public show opening.

Public Show Dates & Hours

Thursday, Oct. 5 through Sunday, October 8, 2023

Thursday	4 p.m.	to	9 p.m.
Friday	12 noon	to	9 p.m.
Saturday	9 a.m.	to	9 p.m.
Sunday	9 a.m.	to	7 p.m.

Show Location

Anaheim Convention Center- Halls C&D 800 West Katella Avenue Anaheim, CA 92802 (714) 765-8950

Hotels

Multiple Marriott and Hilton properties are in the vicinity of the Anaheim Convention Center.

Show Office Information

The show office is located in Lobby C Mezzanine of the convention center. You may contact show management at (323) 216-7557.

Parking

Ample parking is available for both exhibitors and the public in the vicinity of the Anaheim Convention Center. Exhibitors should be prepared to pay for parking as parking lot stubs will not be validated at the show. Convention center garages are accessed from West St. (behind the convention center).

Move-In & Set-Up Information

Carpet Installation, Freight Deliveries & Exhibit Set-Up

In order to allot as many straight time hours as possible for exhibit set up, a detailed move-in schedule has been developed. This requires the support and cooperation of exhibitors, freight carriers, and exhibitor-appointed contractors for carpet and/or exhibit installation. The display supervisor should be on-site at the start of the freight target time in order to direct crate placement. Labor for exhibit installation should be ordered no sooner than two hours after the beginning of the targeted time for freight deliveries as noted on the schedule. All crates must be emptied and labeled by 6 pm

Tuesday, Oct. 3 in order for Shepard to remove them from your exhibit space. Any request for an earlier move-in than specified on the schedule should be directed to Show Management. All exhibit area set up work must be completed by 8 pm on Wednesday, Oct. 4.

NOTICE: Failure to adhere to the timelines designated in the following schedule, or failure to provide an electrical order with detailed floor plan 30 days prior to move-in could result in **off-target surcharges** on electrical and material handling services.

Move-In Schedule

Carpet Installation, Freight Deliveries & Exhibit Set-Up

		Floor Layout		Electric/Telecom		Carpet/Visqueen		Freight	
		Start	Done	Start	Done	Start	Done	Start	Done
EXH	IBITOR	Sat	Sat	Sat	Sat	Sat	Sun	Mon	Mon
		9/30	9/30	9/30	9/30	9/30	10/1	10/2	10/2
C-1	Toyota	8 am	10 am	10 am	2 pm	8 am	Done	8 am	Done
C-2	Chevrolet	8 am	10 am	10 am	2 pm	8 am	Done	8 am	Done
C-4	Lexus	8 am	10 am	10 am	2 pm	2 pm	Done	8 am	Done
C-5	Camp Jeep	8 am	10 am	10 am	2 pm	8 am	Done	10 am	Done
C-6	Stellantis	8 am	10 am	10 am	2 pm	8 am	Done	8 am	Done
	Open								
						Sat	Mon	Mon	Mon
						9/30	10/2	10/2	10/2
C-3	Mazda	8 am	11 am	11 am	3 pm	3 pm	1 pm	1 pm	Done
C-7	GMC	8 am	11 am	11 am	3 pm	3 pm	1 pm	1 pm	Done
C-8	Honda	8 am	11 am	11 am	3 pm	3 pm	1 pm	1 pm	Done
C-11	Cadillac	8 am	11 am	11 am	3 pm	3 pm	1 pm	1 pm	Done

Move-In Schedule continued

		Floor I	Layout	Electric	c/Telecom	Carpet/Visqueen		Freight	
		Start	Done	Start	Done	Start	Done	Start	Done
EXH	HIBITOR	Sun	Sun	Sun	Sun	Sun	Sun	Mon	Mon
		10/1	10/1	10/1	10/1	10/1	10/1	10/2	10/2
D-1	Ford	8 am	10 am	10 am	1 pm	1 pm	Done	8 am	Done
D-4	Kia	8 am	10 am	10 am	2 pm	2 pm	Done	8 am	Done
D-3	Volkswagen	8 am	10 am	10 am	2 pm	2 pm	Done	2 pm	Done
D-6	Hyundai	8 am	10 am	10 am	2 pm	2 pm	Done	11 am	Done
D-5	Nissan	8 am	10 am	10 am	2 pm	2 pm	Done	10 am	Done

SOCAL ELECTRIFIED DRIVE EXPERIENCE

Freight delivery is on Monday, 2 pm to 4 pm. If you already have freight scheduled for your display in Halls C or D, the delivery window will be the same.

Vehicle staging will take place on Wednesday between 9 am - 1 pm. From 1pm to 5 pm or Thursday 8 am - 4 pm the course is available for use for any training/course familiarization you conduct. Two 60amp/208 volt outlets with Level 2 charging cables will be provided to each participant for charging your drive vehicles. If you need power for registration or for your static vehicle, please order it in advance from Edlen.

Vehicle move out will take place at close of the show on Sunday. Vehicles need to be removed from the convention center by 9 pm on Sunday.

Vehicle Move-In

Vehicle move in is scheduled for between 2 pm - 6 pm on Wednesday, Oct. 4. Please contact show management on site if you wish to move in early.

Exhibitors or exhibit appointed contractors will be responsible for removing the visqueen covering on the carpet by 7 pm on Wednesday in order for final show vacuuming. Exhibitors must be show ready by 8 pm.

Failure to remove visqueen will result in a labor fee to have the visqueen removed by the official general contractor.

NOTE: Vehicles displayed on a turntable or platform will be allowed to enter the building Monday, and Tuesday, provided your display is ready to accommodate the vehicle.

Move-In Schedule continued

Booth Exhibitor Move-In

Booth exhibitors can move in 8 am to 12 noon on Thursday. If you have a vehicle in your booth, vehicle move-in will take place from 2 pm until 6 pm on Wednesday. All booths must be completed by 12 noon on Thursday for show opening. If you need additional time for move in, please contact Scott Finn at scott@stevefreemanevents.com.

Building Access During Set-Up

To provide complete security for exhibitors and their possessions, it is important that all exhibitors observe the following daily access hours:

Move in/out days- 7:30 am - 8 pm.

Show days- 8 am - 9:30 pm

*The display supervisor should be on-site in the exhibit at the start of the targeted freight move-in time to direct crate placement. Labor for exhibit installation should be ordered no sooner than 2 - 3 hours after the beginning of the targeted time for freight deliveries as noted on the schedule.

Move-Out Information

Move-Out & Building Access Hours

Move-out will begin Sunday, October 8 at 7 pm. Shepard will begin removing aisle carpet at 7 pm in exhibit areas where the public has cleared. Exhibitors may attach the battery cables at 7 pm, but you may not begin vehicle move-out until the aisle carpet is removed and a show management representative has made an announcement to begin vehicle move-out.

All vehicles must be removed from the convention center on Sunday evening, between 7:30 pm and 9 pm.

Crates will be returned to each display area beginning at 9 pm. Exhibit and display move-out will continue on Monday at 8 am. All displays must be crated by 3 pm on Monday.

Booth Exhibitor Move Out

Move-out for booth exhibitors will begin on Sunday at 7 pm. Vehicles must be removed and product must be boxed for shipping/removal by 10 pm on Sunday. Booth move-out must be completed on Sunday at 11 pm.

Literature Removal

Literature removal after the show is the responsibility of the individual exhibitor. Removal of literature that has been left behind will be invoiced to the exhibitor at prevailing rates. We recommend that any remaining literature be placed in vehicle trunks and returned to the participating dealerships for use in the showroom.

Ticketing & Exhibitor Access/Admittance Information

Public Admission Prices			
Adults (13 and over)	\$15.00	Military (with any DOD ID)	\$10.00
Senior Citizens (62 and over)	\$12.00	Children (12 and under)	FREE

Exhibitor Entrance Procedure

No passes, badges or exhibitor identification will be mailed in advance of the show.

Badges are not needed for move in or out.

Product specialists, narrators, and support staff- Please pick up and sign for your own entrance credentials at the special exhibitor registration desks located in the entrance lobby to Hall C and the dockside entrance to Hall D (adjacent to Nissan).

Salespersons/exhibitors - All salespersons/exhibitors working the show must pick up and sign for their own entrance credentials at the special exhibitor registration desks located in the entrance lobby to Hall C and the dockside entrance to Hall D (adjacent to Nissan). A business card and a photo driver's license must be presented.

NOTE: No one under the age of 16 years old will be permitted to enter with an exhibitor pass.

Aisles for Emergency Purposes

The Fire Department requires that all exhibitors leave 1 foot of space bordering every public aisle and 2 feet of space on any border of their exhibit that adjoins another display area. This will allow a 4-foot emergency aisle running between each space.

Alcoholic Beverages & Food Items

Alcoholic beverages and/or food may not be brought into the Anaheim Convention Center.

Exhibitor Dress Code

All personnel working within your exhibit area should wear suitable business attire. Exhibitors not dressed accordingly will not be admitted into the show.

Fire Regulations

Exhibitors must comply with all federal, state and local fire codes which apply to places of public assembly, in particular, Chapters 5, 8 and 31 of the Life Safety Code. All curtains, buntings, draping, etc., of any kind must be flameproof. Special care should be taken not to block or obstruct any fire hose or fire extinguisher cabinets, fire pull boxes or entrances and exits within the Anaheim Convention Center.

Vehicle Requirements

Under no circumstances may display vehicles be placed in front of any fire or public entrance and exit doors. Special attention should be given to keeping these public doors free of obstruction by any show vehicles. The same holds true for the construction of displays, staging, walls, turntables, signs, etc.

Battery Cable - All vehicles displayed in the show must have the positive battery cable disconnected and taped using UL approved plastic electrical tape. A special plastic bag must then be applied and taped. A 4 1/2" x 6" 3 mil. plastic bag with fastener will be provided by security officers as the vehicles enter the building.

<u>Gas Tank Level</u> – Vehicle gas tank levels need to be 1/4 tank or five (5) gallons, whichever is less. All vehicles will be checked as they enter the convention center to make sure that the gas level requirement is correct. If the gas level exceeds the requirement, the vehicle will not be permitted to enter the building.

<u>Gas Cap Requirements</u> - If the gas cap door can be opened from outside your vehicle, the vehicle must have a locking gas cap. If the gas cap door must be unlocked from inside your car, then a locking gas cap is not necessary but the standard inside gas cap must be taped.

Vehicle Requirements (cont.)

Prior to the public opening, all vehicles will be checked to see that all gas cap and battery cable requirements have been met.

NOTE: A Fire Marshal will be on duty throughout all public hours of the auto show.

<u>AC/DC Converters</u> - Cars using AC/DC converters <u>must have the security system fuse</u> <u>disconnected</u> to prevent the public from setting off vehicle alarms.

<u>Vehicle Access & Cleaning</u> - All show vehicles, except factory display models must be unlocked during public show hours. All vehicles must be cleaned daily.

Exhibit Blueprints

All vehicle exhibitors participating in the OC Auto Show must provide a scale electrical blueprint of their display to Steve Freeman Events by **August 30**. These blueprints will be reviewed for fire marshal compliance.

Display blueprints must be e-mailed in DXF or PDF format to:

• Steve Freeman: Steve@stevefreemanevents.com

Exhibit set up may not proceed without a show management approved floor plan. Additionally, failure to submit detailed electrical placement floor plans to Shepard will result in off-target surcharges.

Signs, Banners and Truss Lighting

Any hanging signs must be framed and pre-approved by show management. Truss lighting is permitted. Shepard has jurisdiction on all installation work.

Plastic letters, shoe polish and homemade signs may not be used on any vehicles or in any area of your display or booth. Decorations, signs, banners, etc. may not be taped, tacked, stapled or otherwise fastened to ceilings, walls, doors, painted surfaces or columns.

All signs must be professionally manufactured and have a finished surface on all edges and sides. Signs cannot block the view of other exhibitors. In the case of a complaint, the decision on whether a sign remains or must be relocated will be made by Show Management.

Display Placement

The maximum permissible height for displays in Halls C-D is twenty-four feet (24'). Exhibitors should contact show management if they have any questions regarding ceiling height.

Placement of exhibits cannot interfere, block or extend into other exhibits or block emergency exits. The fire boxes and strobe lights on any pillars within a display must remain accessible and visible. An exhibitor could be required to change the location or configuration of their exhibit or vehicle placement should they interfere with the rights of other exhibitors. All exhibits must be capable of standing by themselves and no supporting wires from the ceiling or draped walls will be permitted.

All exhibits must have a finished backside.

Exhibitor Presentation Restrictions

An exhibitor may not work, sell or distribute literature from any area other than the space rented by the exhibitor.

All public address systems must be kept to a volume so as not to disturb your neighboring exhibitors.

Under no circumstances are helium balloons or adhesive-back decals to be given away or permitted to be used in the convention center. Any cost incurred by the Anaheim Convention Center from the use or removal of these items will be charged to the exhibitor.

Music at the Show

Due to ASCAP and BMI licensing restrictions, there cannot be any music played in any display at the Orange County International Auto Show. Jingles and commercials produced by a manufacturer, that are the property of the manufacturer, can be used throughout the show.

Background music through the use of a television, radio, stereo, cassette tape, or laser disc cannot be used, as this is an infringement on the original copyright.

If you have any questions or wish to obtain a license from ASCAP or BMI, please contact either organization.

Liability

Each exhibitor is entirely responsible for the space allotted him through his contract. Each exhibitor agrees to reimburse the Anaheim Convention Center for any damage to the floor, ceilings or walls within his contracted area.

The Anaheim Convention Center, Orange County Automobile Dealers Association, Shepard Exposition Services and Steve Freeman Events LLC assume no liability or responsibility for any loss or theft. Therefore, it is the exhibitor's responsibility to provide their own insurance coverage for vehicles, exhibits and materials.

Insurance Requirements

OC Auto Show or its exhibitors must provide a Certificate of Insurance stating coverage while participating in the auto show.

All exhibit houses must include all clients on the certificate of insurance to insure proper coverage during the show.

The exhibitor shall procure, at its sole cost and expense and shall maintain in force at all times during the term of the auto show contract (including move-in and move-out), policies of insurance as herein below set forth, written by an insurer having a Best's rating of at least "A" and shall deliver to show management evidence of such policies as set forth herein.

These policies shall be endorsed in form acceptable to show management to include a provision that the policy will not be canceled, materially changed, or not renewed without at least thirty (30) days prior written notice to show management, by certified mail, return receipt requested and state or be endorsed to provide that the coverage afforded under the policies shall apply on a primary and not on an excess or contributing basis with any policies which may be available to show management. Policies written on a "claims-made" basis are not acceptable. At least two weeks prior to the expiration of the policies, evidence of renewal or replacement policies of insurance, with terms and limits no less favorable as the expiring policies, shall be delivered to show management. Deductibles of self-insured retention above \$25,000 will require approval from show management.

- 1. A Commercial General Liability insurance policy (I.S.O. Form CG 00 01 or equivalent approved by show management in the Exhibitor's name with Orange County Automobile Dealers Association; Steve Freeman Events LLC; the Anaheim Convention Center; the City of Anaheim, the Community Center Authority and Shepard Exposition Services named as additional insured (I.S.O. Form CG 20 10 or equivalent approved by show management) with limits of liability in the amounts of \$2,000,000 Occurance/\$2,000,000 Aggregate on a combined single limit basis for injuries to persons (including death), contractual liability and damage to property.
- 2. Automobile and Truck Liability Insurance Policy in the Exhibitor's name with Orange County Automobile Dealers Association; Steve Freeman Events LLC; the Anaheim Convention Center; the City of Anaheim, the Community Center Authority and Shepard Exposition Services named as additional insured with limits of liability in the amount of \$2,000,000 each occurrence, on a combined single limit basis for claims for bodily injuries (including death) to persons and for damage to property arising out of the ownership, maintenance or use of any owned, hired or non-owned motor vehicle.
- 3. Worker's Compensation Insurance (including Employer's Liability Insurance) with limits of \$1,000,000/\$1,000,000/\$1,000,000.

Insurance Requirements (cont.)

4. Any additional insurance policies necessary to obtain required permits or otherwise comply with applicable law ordinances or regulations regarding the performance of your contract.

Exhibitor shall provide to show management a Certificate of Insurance as evidence of such aforementioned policies at least thirty (30) days prior to the auto show; however, if requested by show management within 10 days of the request a copy of such policies, certified by the insurance carrier as being true and complete shall be provided to show management. The Certificate of Insurance must (1) indicate the I.S.O. Form used by the carrier, (2) be signed by an authorized representative of the insurance carrier, (3) disclose any deductible, self-insured retention, aggregate limit or any exclusions to the policy that materially change the coverage, (4) indicate that Orange County Automobile Dealers Association; Steve Freeman Events LLC; the Anaheim Convention Center; the City of Anaheim, the Community Center Authority and Shepard Exposition Services are named additional insured on all policies (except Worker's Compensation), (5) reference the auto show name and location on the face of the Certificate and (6) expressly reference the inclusion of all required endorsements.

If requested by show management, the Exhibitor must furnish within thirty (30) days of a request, proof that the person signing the Certificate is authorized by the insurance carrier. If, at any time during the period of this Contract, insurance as required is not in effect, or proof thereof is not provided to show management, show management shall have the options to: (1) direct the Exhibitor to suspend work with no additional cost or extension of time due on account thereof, (2) obtain the required insurance at Exhibitor's expense providing show management with coverage immediately, or (3) treat such failure as an event of default.

The Contractor shall immediately file with Steve Freeman Events LLC, P.O. Box 46009, West Hollywood, CA 90046, a notice of any occurrence likely to result in a claim against show management.

Show management and/or the official show general contractor may request verification of this policy during the move in of the auto show before any services or equipment may be provided.

The Certificate of Insurance holder is: Orange County Automobile Dealers Association 3737 Birch St., Ste. 220, Newport Beach, CA 92660

The Certificate of Insurance must be received by SFE no later than August 29, 2023 at steve@stevefreemanevents.com.

All policies must provide coverage from the first move-in date, Sept. 30 to the last move-out date, October 9, 2023. All insurance policies must be completed correctly.

<u>NOTE:</u> This deadline will be strictly enforced. Access to the building may be denied to those suppliers that have not provided a policy to show management prior to Sept. 27.

Show Services Information

Exhibitor Services Provided in Vehicle Space Rental Charge

The following items and services are included in the space rental charge:

- Carpet in public aisles
- Themed overhead manufacturer identity sign in public aisle to guide visitors into your display*
- Daily vacuum service for exhibit carpet
- Daily emptying of all exhibit area waste containers

*Correct manufacturer logos must be submitted to Steve at <u>Steve@stevefreemanevents.com</u> in a vector base EPS file by August 15.

Each exhibitor is responsible for carpet, drayage, labor and the rental and payment of tables, chairs, desks, waste cans and any other item used within their display. Cleaning of displays and vehicles is the responsibility of the exhibitor.

Security

Show management will provide 24-hour guard service beginning Monday, Oct. 2 at 8 am and concluding Monday, October 9 at 3 pm. This service is for the overall safety and security of the show and its participants. If your display contains something of particular value, it is recommended that you secure it overnight.

Please note if you need to hire booth security, you must utilize the auto show's approved event security company for insurance purposes. The Anaheim Convention Center handles the security for the auto show. Please contact them at (714) 765-8950.

NOTE: The Orange County Automobile Dealers Association, SFE and Shepard Exposition Services cannot be held responsible for the theft of items missing from exhibitor areas.

Show Advertising & Publicity

Advertising

Extensive print, radio, television and online advertising will be used to target Orange County plus Los Angeles and Riverside counties. Advertising will begin ten (10) days prior to the opening of the show and continue to run throughout the show.

Exhibitor Support

All dealerships, factories and dealer advertising groups are asked to proudly support the OC Auto Show by advertising your participation in the show. Your usual radio, television and print ads may be supplemented with a voice-over or drop-in auto show mention. (Example: "See the New 2024 Fords at the OC Auto Show, Oct. 5 through 8"). The Orange County Automobile Dealers Association greatly appreciates any show advertising you are able to incorporate into your regular advertising schedules.

Public Relations/Media Day

Auto show press kits, pre-show press releases and all publicity will be prepared and coordinated by Spin Communications.

Planning to bring a special display, concept car, pre-production model or unique feature to the show? Please notify DeeDee Taft at Spin Communications at (415) 380-8390 by Sept 27 to ensure that it is included in the overall show publicity.

The OC Auto Show offers a full-service, media center for working press.

Media live shots and filming will take place throughout the day, starting at 5 am on Thursday, Oct. 5. The show PR team will arrange interviews as needed with display coordinators.

The show will host a **Media Tour** from 10 a.m. to 1 p.m. Please have one representative staffing the display during this time period.

General Contractor Information

Services for the OC Auto Show will be provided by:

Shepard Exposition Services

CONTACT: Exhibitor Services

ADDRESS: 1531 Carroll Drive, NW

Atlanta, GA 30318

PHONE: (404) 720-8600

EMAIL: Orders@shepardes.com

Shepard will staff their Exhibitor Service Desk beginning Monday, Oct. 2 and continuing through Monday, Oct. 9, 2023.

SHIPMENTS:

DIRECT SHIPMENTS

CONVENTION CENTER ONLY: (Name of Manufacturer)

(Beginning Oct. 2, reference target schedule) OC Auto Show

c/o Shepard Exposition Services

Anaheim Convention Center

Halls C - D

1850 S. West Street Anaheim, CA 92802